

# SARAH QUINN

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## EDUCATION

Ph.D. **University of California, Berkeley**, Sociology, Expected 2010.

### **American Securitization: Finance, Technology, and the Politics of Debt**

Neil Fligstein (Chair), Marion Fourcade, Heather Haveman,  
Dwight Jaffee (Haas School of Business)

*Qualifying Exam Fields*: Economic Sociology, Sociology of Culture,  
Sociological Theory

M.A. **University of California, Berkeley**, Sociology, May 2006.  
The Institutionalization and Inversion of Morals and Markets

B.A. **Smith College**, Sociology, May 1998.  
High Honors in Sociology

## PEER-REVIEWED PUBLICATIONS AND BOOK CHAPTERS

“The Transformation of Morals in Markets: Death, Benefits, and the Exchange of Life Insurance Policies.” *American Journal of Sociology*. 114(3): 738–80. 2008.

“Blue Chip Bodies, Fat Phobia, and the Cultural Economy of Body Size.” Invited submission for *Bodily Inscriptions: Interdisciplinary Excursions into Embodiment*, edited by Lori Duin Kelly. Newcastle: Cambridge Scholars Publishing. 2008. (With Lynne Gerber)

## OTHER PUBLICATIONS

“The Credit Mines.” Review of *Our Lot: How Real Estate Came to Own Us*, by Alyssa Katz and *Collateral Damaged: The Marketing of Consumer Debt to America*, by Charles R. Geisst. Invited review for *Contexts*. 9(1): 78-79. 2010.

“Lemon Socialism and Securitization.” Invited submission for *Trajectories: Newsletter for the Comparative and Historical Sociology Section of the American Sociology Association*. 20 (2): 3-5. 2009.

*Writing for Sociology*. Department of Sociology, UC Berkeley. (Edited with Jennifer Jones)

#### WORKS IN PROGRESS

“Things of Shreds and Patches: Credit Aid, the Budget, and Securitization in America.”

“Securitization and the State”

#### CONFERENCE PRESENTATIONS

“Securitizing Social Relations?” Invited presentation. Relational Work Conference (University of California, Davis), May 2010.

“The Business of Budget Concepts.” American Sociological Association (San Francisco). Economic Sociology Section, Panel on the Politics of Markets, August 9, 2009.

"Towards a Market for Mortgage-Backed Securities: Credit Lending, the Federal Budget, and the Politics of Debt Management." All-University of California Group in Economic History (Riverside, CA). May 2009.

“Securitization and the State.” American Sociological Association (Boston). Economic Sociology Section, Panel on the Sociology of Credit, August 1, 2008.

“Blue Chip Bodies, Fat Phobia, and the Cultural Economy of Body Size.” American Sociological Association (Boston). Sex and Gender Roundtable, August 2, 2008. (With Lynne Gerber)

“Institutions as Lens: Implications for Theories of Morals and Markets.” Society for the Advancement of Socio-Economics (San Jose, Costa Rica), July 23, 2008.

“Framing Fat: Left, Right and Center.” Popular Culture Association (Boston). Fat Studies Section, April 9, 2007. (With Lynne Gerber)

“The Institutionalization and Inversion of Morals in Markets.” American Sociological Association (Montreal). Sociology of Culture Section session on Cultures of the Marketplace, August 14, 2006.

## AWARDS AND HONORS

Leo Lowenthal Fellowship. Department of Sociology, UC Berkeley, Fall 2009.

Department of Sociology Summer Research Award. UC Berkeley, Summer 2009.

Participant, Tobin Project Conference. White Oak, Florida, April 2009.

Dean's Normative Time Fellowship. UC Berkeley, 2008-9.

Graduate Division Travel Grant. UC Berkeley, July 2008.

Participant, Social Studies of Finance Seminar. Columbia Business School, New York, April 2008.

Honorable Mention, Graduate Student Paper Award. Culture Section, American Sociological Association, "From Revulsion to Consolation: Moral Ambiguity and the Viaticals Industry." 2007.

Academic Progress Award. UC Berkeley, 2007.

Department of Sociology Research Grant. UC Berkeley, Fall 2007.

Outstanding Graduate Student Instructor Award. UC Berkeley, 2006.

Samuel Bowles Prize for Best Paper on a Sociological Subject. Smith College, 1998.

First Group Scholar, Smith College, 1997-98 (denotes top 5% of the class).

Phi Beta Kappa. Inducted 1997.

## TEACHING EXPERIENCE

### Instructor

*The Economic Crisis in Social Context* (scheduled for Spring 2010).

### Graduate Student Instructor

*Classical Sociological Theory*, with Professor Dylan Riley, Spring 2006.

*Contemporary Sociological Theory*, with Professor Dylan Riley, Fall 2005.

*Contemporary Sociological Theory*, with Professor Marion Fourcade, Spring 2006.

*Classical Sociological Theory*, with Professor Marion Fourcade, Fall 2005.

#### Grading Assistant

*Sociology of Entrepreneurship and Innovation*, Spring 2008.

*Principles of Sociology*, Fall 2007.

*Sociology of Religion*, Summer 2006, 2007.

#### TEACHING INTERESTS

Economic Sociology, Sociology of Culture, Political Sociology, Comparative-Historical Sociology, Qualitative Methods, Sociological Theory.

#### RESEARCH EXPERIENCE

Research Assistant to Professor Marion Fourcade, Summer 2005.

Analyzed secondary materials on 19<sup>th</sup> century English economists for *Economists and Societies: Discipline and Profession in the United States, Britain, and France*.

Research Assistant to Professor Neil Fligstein, Spring 2004.

Researched European Defense and Football Industries for *Euroclash: The EU, European Identity, and the Future of Europe*.

#### ADDITIONAL EXPERIENCE

Credit Department, GenRe Securities, New York, NY.

Assistant Treasurer, November 2000 – March 2003.

Reporting Assistant, July 1998 – November 2000.

Developed and managed databases and reports that tracked trading relationships with hundreds of companies in a multi-billion dollar portfolio; researched, wrote, and edited summary credit reviews of clients; produced daily, monthly and quarterly reports for top management that tracked credit exposure in especially large, volatile, or sensitive trading relationships; identified monthly shifts in credit exposure, and investigated any irregularities; reviewed credit terms in all new legal contracts; developed website used by Management, Credit, Legal, and Marketing departments to accelerate workflow and monitor negotiations with clients.

## SERVICE AND AFFILIATIONS

Member, American Sociological Association, 2004 – 2008.  
Student Representative, Faculty Hiring Committee, Fall 2007.  
Sociology Graduate Student Association, 2007 – 2008.

## REFEREE

*American Journal of Sociology*

## REFERENCES

Neil Fligstein  
Chair, Dissertation Committee  
*Professor of Sociology*, University of California, Berkeley  
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Berkeley, California 94720  
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Marion Fourcade  
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